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To the Board of Directors of  
American Cancer Society, Inc.:

We have examined the combined balance sheet of American Cancer Society, Inc., National Headquarters and Chartered Divisions, as of August 31, 1973, the related combined summary of financial activities and the combined statements of awards and expenditures by functions and changes in fund balances for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances. We have previously examined and reported on the combined financial statements for the preceding year.

In our opinion, the accompanying combined financial statements present fairly the assets, liabilities and fund balances of American Cancer Society, Inc., National Headquarters and Chartered Divisions, as of August 31, 1973, and its revenues, expenditures and changes in fund balances for the year then ended, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Arthur Andersen & Co.

	1973					1972	
	Current Funds		Donor Endowments	Total	Percent	Total	Percent
	General	Donor Restricted					
<b>Support from the public:</b>							
Contributions—These gifts include bequests of \$25,228,782 and special events of \$4,967,103 (net of direct expenses of \$835,428). The cost of raising this money was \$10,164,482 or 11% (Note 1 and Exhibit 1)	\$86,851,505	\$4,579,230	\$1,582,909	\$93,013,644		\$78,818,538	
<b>Other support and revenue:</b>							
Investment income—Pending actual disbursement for budgeted program expenditures, funds are invested in bank savings accounts, certificates of deposit, U.S. Government short-term securities, etc.	5,905,577	175,994	—	6,081,571		4,770,678	
Other income, including \$148,910 from U.S. Government agencies	<u>216,873</u>	<u>156,427</u>	<u>—</u>	<u>373,300</u>		<u>533,229</u>	
<b>Total support and revenue</b>	<u>92,973,955</u>	<u>4,911,651</u>	<u>1,582,909</u>	<u>99,468,515</u>		<u>84,122,445</u>	
<b>Awards and expenditures:</b>							
<i>Program services—</i>							
<b>Research</b> —To support basic scientific studies, clinical investigations and conduct programs seeking new knowledge for the cure of cancer	21,711,897	3,342,513	—	25,054,410	30.7%	23,611,718	31.5%
<b>Public education</b> —Programs designed to inform the public about cancer prevention and symptoms and to encourage periodic physical examination	13,229,256	156,347	—	13,385,603	16.4	12,347,465	16.5
<b>Professional education</b> —Programs designed to improve the knowledge, skills and techniques of the medical and allied health professions in the detection and treatment of cancer	8,452,498	394,072	—	8,846,570	10.8	7,792,401	10.4
<b>Patient services</b> —To provide for information, counseling, nursing and homemaking services, transportation, dressings and loan closet items	10,191,898	291,386	—	10,483,284	12.8	9,284,236	12.4
<b>Community services</b> —To provide for programs in cancer detection, mass screening, rehabilitation and development of cancer registries	<u>5,667,454</u>	<u>105,173</u>	<u>—</u>	<u>5,772,627</u>	<u>7.1</u>	<u>5,201,185</u>	<u>7.0</u>
<b>Total program services</b>	<u>59,253,003</u>	<u>4,289,491</u>	<u>—</u>	<u>63,542,494</u>	<u>77.8</u>	<u>58,237,005</u>	<u>77.8</u>
<i>Supporting services—</i>							
<b>Management and general</b> —To direct the overall affairs of the Society, accounting, personnel and office service activities	7,977,041	16,380	—	7,993,421	9.8	7,582,768	10.1
<b>Fund raising</b> —Activities to secure increased support from the public for the needs of research, education, service and overall direction	<u>10,129,167</u>	<u>35,315</u>	<u>—</u>	<u>10,164,482</u>	<u>12.4</u>	<u>9,032,313</u>	<u>12.1</u>
<b>Total supporting services</b>	<u>18,106,208</u>	<u>51,695</u>	<u>—</u>	<u>18,157,903</u>	<u>22.2</u>	<u>16,615,081</u>	<u>22.2</u>
<b>Total awards and expenditures</b>	<u>77,359,211</u>	<u>4,341,186</u>	<u>—</u>	<u>81,700,397</u>	<u>100.0%</u>	<u>74,852,086</u>	<u>100.0%</u>
<b>Support and revenue in excess of awards and expenditures</b>	\$15,614,744	\$ 570,465	\$1,582,909	\$17,768,118		\$ 9,270,359	

Assets	1973	1972	Liabilities and Fund Balances	1973	1972
<b>Current Funds—General</b>					
<b>Cash:</b>					
Checking accounts at National, 57 Divisions and their Units	\$ 9,907,180	\$ 11,256,811	Research, Professional Education and Medical Project Awards Payable	\$ 22,339,043	\$ 20,789,612
Savings accounts	8,355,249	16,881,722	Accounts Payable and Accrued Expenses	1,646,264	1,454,758
	<u>18,262,429</u>	<u>28,138,533</u>	Total liabilities	<u>23,985,307</u>	<u>22,244,370</u>
<b>Temporary Investments, at cost, which approximates market:</b>			<b>Fund Balances:</b>		
Certificates of deposit and time deposits	78,046,396	60,778,859	Appropriated for special projects	6,891,359	4,492,204
Commercial paper	7,737,444	4,674,687	Available for fiscal 1974 and 1973 programs (\$88,631,000 budgeted for fiscal 1974 programs, including \$6,845,000 to be financed from 1974 income)	90,119,737	78,008,380
U.S. Government and other securities	10,532,276	6,078,483		<u>97,011,096</u>	<u>82,500,584</u>
	<u>96,316,116</u>	<u>71,532,029</u>			
<b>Accrued Interest, Other Receivables and Prepaid Expenses</b>	4,654,745	3,397,452			
<b>Inventories of Educational, Crusade and Service Materials, at lower of cost or realizable value</b>	1,763,113	1,676,940			
	<u>\$120,996,403</u>	<u>\$104,744,954</u>		<u>\$120,996,403</u>	<u>\$104,744,954</u>
<b>Current Funds—Donor Restricted</b>					
<b>Cash:</b>					
Checking accounts	\$ 1,804,543	\$ 1,523,604	Research Awards Payable	\$ 324,028	\$ 23,984
Savings accounts	1,266,132	1,302,313	Accounts Payable	7,900	—
	<u>3,070,675</u>	<u>2,825,917</u>	Total liabilities	<u>331,928</u>	<u>23,984</u>
<b>Temporary Investments, at cost which approximates market:</b>			<b>Fund Balances—Restricted by contributors for specific programs or use within specific geographic areas (\$1,002,000 budgeted for fiscal 1974 programs) (Note 5)</b>	7,788,608	7,218,143
Certificates of deposit and time deposits	3,897,507	3,011,876			
U.S. Government and other securities	1,017,368	1,335,547			
	<u>4,914,875</u>	<u>4,347,423</u>			
<b>Accrued Interest and Other Receivables</b>	134,986	68,787			
	<u>\$ 8,120,536</u>	<u>\$ 7,242,127</u>		<u>\$ 8,120,536</u>	<u>\$ 7,242,127</u>
<b>Land, Building and Equipment Funds</b>					
<b>Land (\$1,148,883 and \$608,081) and Buildings, at cost, less accumulated depreciation of \$342,186 and \$352,612 (Note 1)</b>	\$ 3,455,626	\$ 1,511,343	5%-6% Mortgages Payable	\$ 797,384	\$ 243,073
			<b>Fund Balances (Note 1)</b>	5,251,192	2,929,354
<b>Electronic Data Processing Equipment, Office Furniture and Fixtures, at cost, less accumulated depreciation of \$4,268,797 and \$3,878,787</b>	2,592,950	1,661,084			
	<u>\$ 6,048,576</u>	<u>\$ 3,172,427</u>		<u>\$ 6,048,576</u>	<u>\$ 3,172,427</u>
<b>Endowment Funds and Funds Functioning as Endowments</b>					
<b>Cash:</b>			<b>Fund Balances:</b>		
Checking accounts	\$ —	\$ 23,603	Donor endowments	\$ 3,845,856	\$ 2,359,504
Savings accounts	105,197	355,309	Funds functioning as endowments (by action of Boards of Directors)	4,894,775	4,451,702
	<u>105,197</u>	<u>378,912</u>			
<b>Investments, at cost, which approximates market:</b>					
Certificates of deposit and time deposits	4,101,778	3,310,456			
U.S. Government and other securities	1,212,908	1,281,231			
Commercial paper	1,691,703	205,976			
	<u>7,006,389</u>	<u>4,797,663</u>			
<b>Notes Receivable</b>	125,905	—			
<b>Deposits with Trustee for Research Professorships (Note 6)</b>	1,503,140	1,634,631			
	<u>\$ 8,740,631</u>	<u>\$ 6,811,206</u>		<u>\$ 8,740,631</u>	<u>\$ 6,811,206</u>

	Current Funds		Land, Building and Equip- ment Funds	Endowment Funds		1973 Total	1972 Total
	General	Donor Restricted		Donor Endowments	Funds Func- tioning as Endowments		
Balances, beginning of year	\$82,500,584	\$7,218,143	\$2,929,354	\$2,359,504	\$4,451,702	\$ 99,459,287	\$90,275,533
Support and revenue in excess of awards and expenditures per combined summary of financial activities	15,614,744	570,465	—	1,582,909	—	17,768,118	9,270,359
Interfund transfers:							
Reservation of funds by action of Boards of Directors, net	(443,073)	—	—	—	443,073	—	—
Removal of prior donor restrictions	96,557	—	—	(96,557)	—	—	—
Property transactions:							
Acquisitions—							
Land and buildings (Note 8)	(84,081)	—	2,172,241	—	—	2,088,160	—
Electronic data processing equipment—primarily for use in statistical research	(673,635)	—	673,635	—	—	—	—
Office furniture and fixtures	—	—	905,528	—	—	905,528	638,263
Straight-line depreciation	—	—	(762,862)	—	—	(762,862)	(675,190)
Sales and retirements	—	—	(666,704)	—	—	(666,704)	(49,678)
Balances, end of year	\$97,011,096	\$7,788,608	\$5,251,192	\$3,845,856	\$4,894,775	\$118,791,527	\$99,459,287

The accompanying notes to combined financial statements are an integral part of this statement.

AMERICAN CANCER SOCIETY, INC., NATIONAL HEADQUARTERS AND CHARTERED DIVISIONS  
 COMBINED STATEMENT OF AWARDS AND EXPENDITURES BY FUNCTIONS FOR THE YEARS ENDED AUGUST 31, 1973 AND 1972

	Program Services					Supporting Services		1973 Total	1972 Total
	Research	Public Education	Professional Education	Patient Services	Community Services	Management and General	Fund Raising		
Awards and grants	\$22,608,951	\$ 187,180	\$3,361,983	\$ 334,125	\$1,462,424	\$ —	\$ —	\$27,954,663	\$25,308,110
Salaries	1,281,254	6,715,562	2,506,738	3,507,474	2,360,854	4,053,308	4,948,765	25,373,955	23,244,322
Employee health and retirement benefits (Note 1)	233,932	677,527	256,824	355,580	244,102	462,298	451,256	2,681,519	2,414,198
Payroll taxes	85,120	409,225	147,565	229,698	144,709	254,890	302,097	1,573,304	1,301,873
Professional fees and contract services	58,236	101,177	25,303	13,388	116,794	646,260	294,891	1,256,049	1,054,236
Office supplies	82,147	412,944	120,017	201,890	101,083	328,461	396,531	1,643,073	1,430,684
Telephone and telegraph	28,310	411,294	116,430	223,687	116,824	219,830	358,801	1,475,176	1,301,432
Postage and shipping	40,808	496,007	198,503	191,582	104,865	204,049	503,811	1,739,625	1,664,226
Occupancy (Note 7)	169,405	818,922	301,746	474,401	246,518	546,912	497,845	3,055,749	2,873,863
Printing, visual aids, etc.	32,211	1,612,783	927,438	162,553	103,496	205,768	963,687	4,007,936	4,148,728
Meetings, including related travel	226,687	402,559	473,046	164,601	206,179	504,547	538,103	2,515,722	2,511,646
Travel—other	127,760	687,023	237,261	300,698	262,825	276,315	415,239	2,307,121	2,095,120
Specific assistance to patients	—	—	—	4,144,064	107,064	—	—	4,251,128	3,952,249
Office furniture and fixtures (Note 1)	31,122	306,061	86,208	132,154	104,019	130,507	115,457	905,528	638,263
Other expenses	48,467	147,339	87,508	47,389	90,871	160,276	377,999	959,849	913,136
Totals	\$25,054,410	\$13,385,603	\$8,846,570	\$10,483,284	\$5,772,627	\$7,993,421	\$10,164,482	\$81,700,397	\$74,852,086

The accompanying notes to combined financial statements are an integral part of this statement.

**(1) Accounting policies:**

**Standards of accounting and reporting—**

The Society follows the standards of accounting and financial reporting for voluntary health and welfare organizations developed by the National Health Council and the National Assembly for Social Policy and Development.

In accordance with these standards:

1. Purchases of office furniture and fixtures are reflected as Current General Fund expenditures in the year of acquisition. Major property additions are reported directly in the Statement of Changes in Fund Balances (Note 8). Fixed assets on hand are reflected in the Land, Building and Equipment Fund at cost, net of straight-line depreciation.
2. Donated land, buildings, equipment and other items are recorded at their fair market value at date of receipt.
3. Volunteers contribute their services to the Society in all aspects of its programs. Since no objective basis exists for assigning values to such services, they are not included in the accompanying financial statements. Similarly, the value of space and time contributed by various media for Society educational and fund raising advertisements is not subject to control or measurement and has not been reflected in the accompanying financial statements.

**Principles of combination—**

The accompanying combined financial statements include the accounts of the National Headquarters of the Society, which is a New York not-for-profit corporation, and its 57 Chartered Divisions which are separately incorporated under the laws of the various states. All significant intra-Society accounts and transactions have been eliminated in preparation of the combined financial statements.

**Pension plan—**

The Society has a contributory pension plan covering substantially all eligible employees. Annual payments are made to the plan trustee in accordance with the Society's policy of funding accrued pension costs. Prior service costs are amortized over the average future service lives of active covered employees. At August 31, 1973, pension fund assets were in excess of the actuarially computed value of vested benefits. The total pension expense for 1973 and 1972 was \$1,751,000 and \$1,620,000 respectively.

**Outstanding legacies—**

The Society is the beneficiary under various wills and trust agreements, the total realizable amounts of which are not presently determinable. The Society's share of such bequests is recorded when the Society has an irrevocable right to the bequest and the proceeds are measurable.

**(2) Tax status:**

The Society is a nonprofit voluntary health agency, exempt from income tax under Section 501(c)(3) of the U.S. Internal Revenue Code, and contributions to the Society qualify for the 50 per cent charitable contributions limitation. The Society has been classified as an organization that is not a private foundation and has been designated as a "publicly supported" organization.

**(3) Allocation of public support:**

Support from the public is received principally by the Chartered Divisions and is shared with the National Headquarters. In accordance with National policy, 40% of gross contributions, exclusive of approved special purpose gifts, is allocated to support the National research program and other program activities—for research (25%), medical grants and fellowships (3%) and other programs (12%). Unrestricted legacy income allocated to National (40%) is used principally in support of the research program.

**(4) Available funds and budgets:**

To provide continuity of programs and permit effective budgeting, substantially all activities are financed by the public support received during the previous fiscal year. Accordingly, substantially all of the available Current General Funds reflected in the accompanying balance sheet will be used for fiscal 1974 programs of education, service and related supporting activities covered by approved budgets.

Amounts appropriated for special projects by the Boards of Directors are not expendable in the ensuing budget year but are earmarked for program development or expansion over a period not to exceed three years.

**(5) Current donor restricted funds:**

Current donor restricted funds were restricted by contributors for the following purposes:

	1973	1972
Research	\$3,852,197	\$3,389,134
Other programs	1,497,391	1,246,549
For use within specific geographic locations	2,439,020	2,582,460
	<u>\$7,788,608</u>	<u>\$7,218,143</u>

**(6) Research professorships:**

Under the terms of agreements with 21 educational and medical institutions, the Society is obligated to pay the annual stipends of 23 career professorships in cancer research, each of which terminates upon the retirement of the approved investigator. The Society has appropriated and deposited with a Trustee \$1,503,140 as performance bonds. The net income of each trust is paid to the Society.

As of August 31, 1973, the estimated amount required to fund the aggregate liability over the terms of the 23 active contracts, was approximately \$5,821,000, exclusive of the liability for fiscal 1974 stipends which has been recorded in the accompanying financial statements.

**(7) Lease agreements:**

The Society is obligated to pay annual rentals of approximately \$1,900,000 under the terms of agreements expiring at various dates, for lease of office and warehouse space throughout the United States.

**(8) Acquisitions of land and buildings:**

The principal property addition in 1973 resulted from the exchange by the New York City Division of its old headquarters land and building for a newly constructed facility and \$500,000 in cash. Both the net book value of assets exchanged or retired in the amount of \$560,437 and the contract value of the new building plus amounts expended for expansion, furniture and

equipment amounting to \$1,956,187 have been reflected in the Statement of Changes in Fund Balances.

**Exhibit I**

American Cancer Society, Inc.  
1973 and 1972 Public Contributions  
by Divisions

	1973	1972
Alabama	\$ 713,116	\$ 600,189
Alaska	145,209	173,414
Arizona	792,330	618,004
Arkansas	469,127	483,680
California	10,159,764	9,287,737
Colorado	942,211	813,326
Connecticut	1,598,375	1,755,087
Delaware	352,751	289,260
District of Columbia	1,279,065	818,242
Florida	5,104,343	3,608,427
Georgia	2,428,911	1,981,103
Hawaii	1,019,104	807,044
Idaho	204,349	197,447
Illinois	5,164,587	4,782,870
Indiana	1,425,203	1,134,739
Iowa	1,266,899	1,187,149
Kansas	1,119,904	867,875
Kentucky	696,126	926,624
Louisiana	2,246,555	793,649
Maine	462,553	377,235
Maryland	1,861,926	1,934,283
Massachusetts	3,625,457	2,748,223
Michigan	2,942,193	2,562,902
Minnesota	1,434,903	1,202,624
Mississippi	424,203	408,170
Missouri	2,074,859	1,810,494
Montana	220,348	190,563
Nebraska	678,700	416,588
Nevada	171,972	200,289
New Hampshire	316,936	372,448
New Jersey	2,966,005	3,132,808
New Mexico	181,645	154,496
New York State:		
Long Island	1,185,617	1,010,548
New York City	5,291,382	3,772,584
New York State	3,843,109	3,589,972
Queens	478,396	446,391
Westchester	908,752	586,575
(Total)	<u>11,707,256</u>	<u>9,406,070</u>
North Carolina	1,233,996	979,872
North Dakota	250,682	200,060
Ohio	5,986,244	4,742,441
Oklahoma	589,857	575,951
Oregon	980,571	782,313
Pennsylvania:		
Pennsylvania	3,865,228	3,554,872
Philadelphia	1,114,778	979,982
(Total)	<u>4,980,006</u>	<u>4,534,854</u>
Rhode Island	587,596	380,736
South Carolina	771,174	619,014
South Dakota	196,569	172,848
Tennessee	1,312,929	1,069,775
Texas	4,075,071	3,199,894
Utah	326,845	299,950
Vermont	427,584	238,214
Virginia	1,838,915	1,821,730
Washington	1,213,126	1,315,346
West Virginia	470,115	443,403
Wisconsin:		
Milwaukee	493,966	372,661
Wisconsin	940,381	898,148
(Total)	<u>1,434,347</u>	<u>1,270,809</u>
Wyoming	141,132	113,939
Canal Zone	—	14,330
Grand Total	<u>\$93,013,644</u>	<u>\$78,818,538</u>

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